



CHALLENGE

Customer was having several issues with their supplier in Germany supporting a project – including response time, capacity and quality. Production had already started and they needed immediate support to get material. The original plan by the customer was to make their own tool in Italy to support their production. They engaged EFC to offer an alternate solution.

SOLUTION

EFC reviewed the parameters and were able to suggest using an existing part we were currently supplying to another customer. We worked with their quality, technical and purchasing team. It was agreed we would provide samples and PPAP in addition to confirming timing of the expedite.

RESULT

After several revisions, the customer cancelled their tool at Italy and issued a blanket PO to EFC. Project had an immediate SOP for 2.34MM pcs/year



BMW X3-X4
Air Duct

